



**Proposal Evaluation**  
**Public Safety and Emergency Management Equipment, Tool, and Supply Catalog Solutions RFP #080922**

Possible Points	AlphaPro Med, LLC	Atlantic Diving Supply	Carolina Covertch, Inc.	Galls, LLC	Global Trading, Inc.	Medical Solutions, Inc.
Conformance to RFP Requirements	50	33	39	34	37	38
Pricing	400	281	326	250	314	309
Financial Viability and Marketplace Success	75	46	62	51	55	53
Ability to Sell and Deliver Service	100	62	73	66	84	49
Marketing Plan	50	31	39	32	41	34
Value Added Attributes	75	46	65	40	58	57
Warranty	50	27	43	37	38	38
Depth and Breadth of Offered Equipment, Products, or Services	200	131	160	124	159	138
<b>Total Points</b>	<b>1,000</b>	<b>657</b>	<b>807</b>	<b>634</b>	<b>786</b>	<b>716</b>
<b>Rank Order</b>		<b>10</b>	<b>3</b>	<b>11</b>	<b>6</b>	<b>9</b>

Possible Points	O'Reilly Auto Enterprises, Inc.	Safeware, Inc.	Sid Tool Co. dba MSC Industrial Supply Co.	Snap-on Industrial	W.W. Grainger
Conformance to RFP Requirements	50	40	43	41	40
Pricing	400	300	331	320	318
Financial Viability and Marketplace Success	75	62	65	65	64
Ability to Sell and Deliver Service	100	82	84	86	84
Marketing Plan	50	38	44	42	39
Value Added Attributes	75	60	65	67	63
Warranty	50	42	42	39	41
Depth and Breadth of Offered Equipment, Products, or Services	200	134	181	146	152
<b>Total Points</b>	<b>1,000</b>	<b>758</b>	<b>855</b>	<b>806</b>	<b>801</b>
<b>Rank Order</b>		<b>7</b>	<b>2</b>	<b>4</b>	<b>5</b>

\*\*\*\* The following listed proposals were determined by Sourcewell to be non-responsive and were not evaluated:  
 Panasonic Corporation, Radarsign, Progress Solar, Rossman Enterprises, Unifire Inc., Select Engineering, Nexpro Trucks, ImpactPower Tech, Sloan Security Group, API National, RealTime Network, Solera Holdings\*\*\*\*

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